

## ANALYSIS OF THE APPLICATION OF EOQ AND POQ METHODS IN THE RAW MATERIAL INVENTORY CONTROL SYSTEM AT GRIYA BATIK MAS PEKALONGAN CITY

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**Abstract:** Griya Batik Mas is a batik making industry still using conventional methods as its inventory control system. Purchases of fabric raw material supplies are carried out routinely with the same order quantity every month without taking into account the quantity required. To find out whether the method used has produced the best costs, a comparison is carried out by applying the Economic Order Quantity (EOQ) and Period Order Quantity (POQ) methods. Data collection methods through interviews, observation, and documentation with comparative and efficiency analysis. The results of this research show that there is a difference in inventory costs with savings in total inventory costs. The application of the Economic Order Quantity (EOQ) method is greater than that of the method Period Order Quantity (POQ) for the Griya Batik Mas inventory control system, which is Rp7,450,721 for the four types of fabric, with an order frequency of 5 times in 1 year.

**Keywords:** Economic Order Quantity (EOQ), Period Order Quantity (POQ), Inventory Control System

## INTRODUCTION

### Introduction

Pekalongan City is included in the Central Java region which is the center of most batik craftsmen and trade on the island of Java. Batik has become the main source of livelihood for its people to the point where Pekalongan City is known as the city of batik (Hayati, 2012). Griya Batik Mas is one of the businesses in the batik making industry which is quite well known in Pekalongan City. However, being located in the Pekalongan City area means that this business cannot be separated from intense competition between other batik making industries. Based on the results of interviews that have been conducted, it is known that there are several obstacles experienced in maintaining the quality and quantity of production so that it remains able to compete with other batik making industries. The obstacles experienced include purchasing raw materials concentrated in one supplier, warehouse capacity, and limited skilled workers who are able to analyze or manage raw material supplies appropriately. So the inventory management system implemented is still conventional, meaning that inventory purchases are carried out routinely but do not take into account the quantity needed and the use of raw materials is still based on previous experience.

Many of the obstacles experienced by Griya Batik Mas stem from problems with raw materials. The amount of inventory needed by each industry or factory varies from one another, depending on the amount of production, the type of industry and the production process therein. (Assauri, 2018), mSo there needs to be good inventory management. Therefore, Griya Batik Mas must be able to estimate its raw material inventory to anticipate excess or shortage of raw materials for the company's smooth production and to increase the efficiency of raw material purchasing costs. The inventory control system can be carried out by applying existing

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methods, including the Economic Order Quantity (EOQ) and Period Order Quantity (POQ) methods. With constant product demand, Griya Batik Mas can carry out calculations using the EOQ method because the need for fabric raw materials tends to be stable within 1 product year. On the other hand, the POQ method can help companies minimize recurring ordering costs.

Therefore, based on the problems that exist at Griya Batik Mas, this research will apply the Economic Order Quantity (EOQ) and Period Order Quantity (POQ) methods in determining the order quantity and best order period which is expected to provide considerations regarding the fabric raw material inventory control system. which should be applied to Griya Batik Mas. So the author conducted this research with the title "Analysis Application Of Eoq And Poq Methods In The Raw Material Inventory Control System At Griya Batik Mas, Pekalongan City"

## Research Purposes

The purpose of this research is to find out how the inventory control system is implemented at Griya Batik Mas, Pekalongan City, applying the Economic Order Quantity (EOQ) and POQ (Period Order Quantity) methods, as well as to analyze the comparison between the results of applying the EOQ and POQ methods with the existing method. Griya Batik Mas uses in its inventory control system.

## LITERATURE REVIEW

Inventory is a stock of materials that is deliberately stored with the aim of facilitating the production flow and meeting customer demand(Schroeder, 2000). The types of stock consist of several types, such as raw materials, components, goods in process, finished goods, and MROor Maintenance, Repair and Operating supplies(Chatfield, 2020). Inventory has several important functions in meeting company needs, such as avoiding the risk of delivery delays, the risk of price increases, as well as providing services to customers with the availability of the goods they need.

## Inventory Management

Inventory management is an activity carried out by a company to manage its inventory of goods (raw materials and auxiliary materials) starting from planning, implementation, coordination and inventory control.(Julyanthry et al., 2020). Companies are required to be able to have an appropriate and efficient inventory control system, because the problem that often occurs in companies related to inventory is the uncertainty of consumer needs.Inventory control system to determine the level of inventory that must be maintained, order time, and the size of the order that must be placed to ensure the right inventory is available in quantity and time.

## Inventory Cost

The costs that need to be identified as a basis for calculating total inventory costs, namely(Herjanto, 2001):

1. Order Fee, these costs are closely relatedwith the activity of ordering necessary goods until the goods ordered have been received at the warehouse. Types of ordering costs consist of elements of telephone costs, transportation costs, goods inspection costs, and others.Ordering costs can be calculated using the following formula(Schroeder, 2000):

$$TOC = S \left( \frac{D}{Q} \right)$$

Information:

TOC = Total Ordering Cost

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S = Setup Cost or Cost per Order (Order Cost)

D = Demand(Annual request)

Q = Quantity(order quantity)

2. Storage Fees, these costs are related to storage activities in the warehouse, which consist of several elements such as warehouse rental costs, electricity costs, wages and salaries for warehouse staff, and others. Ordering costs can be calculated using the following formula(Schroeder, 2000):

$$TCC = C_r \left( \frac{Q}{2} \right)$$

Information:

$C_r$  = Storage Quantity

Q = Order Quantity

So the Total Inventory Cost is  $TIC = TOC + TCC$

## Economic Order Quantity(EOQ)

EOQ is one of the most commonly used inventory control techniques. The EOQ approach is designed to achieve a balance between ordering costs and holding costs so as to minimize inventory costs(Chatfield, 2020).

Safety Stock (SS),by knowing the economic quantity (Q), there is still a possibility of a stockout, so it is necessary to have a number of materials as a safety stock.The following is the safety stock formula (Herjanto, 2001):

Safety stock or  $SS = Z\sigma$ , with  $\sigma$  as the standard deviation, and Z as the value from the standard deviation table for the deviation in this case 5%

Period Order Quantity( POQ ),This method is based on calculations and assumptions of the EOQ method by changing the number of orders into the number of order periods. This will produce the required number of material ordering intervals.

Reorder Point (ROP),pointto determine the required reorder point Q (from the EOQ calculation), by means of(Herjanto, 2001):

$ROP = (L \times D) + SS$ , with L as lead time or waiting time, and D as annual demand and SS as safety stock.

## RESEARCH METHODOLOGY

Based on its nature, this research is descriptive research with quantitative analysis carried out with the aim of creating an objective picture or description of a condition that is used to solve and answer the problems that have been faced. In this research, the object observed is the supply and control of the supply of fabric raw materials at Griya Batik Mas, Pekalongan City. Data collection methods were carried out by interviews, observation and documentation.

### Data Analysis Method

#### 1. Economic Order Quantity(EOQ),using the formula(Schroeder, 2000):

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$$EOQ = \sqrt{\frac{2SD}{C_r}}$$

Information :

S = Order costs

D = Demand (amount of raw materials needed)

$C_r$  = Holding Cost

If EOQ has been determined then the next step is to determine the frequency of orders to find out how many times a year orders are made, and the interval between re-orders made by means of (Herjanto, 2001):

$$\text{Order frequency or } F = \frac{D}{Q}$$

With D = Annual demand and Q = Order quantity

$$T = \frac{\text{Number of Working, days in a year}}{\text{Order Frequency}}$$

**2. Period Oeder Quantity (POQ). Using the formula (Herjanto, 2001):**

$$POQ = \sqrt{\frac{2S}{DH}}$$

S = Ordering Cost

D = Average need for goods

H = Holding Costs

By calculating the total cost of inventory according to Henmaldi in(Fithri & Sindikia, 2016)are as follows :

$$\text{Total Cost POQ} = \text{Order cost} + \text{Holding cost or } (F \times S) + ((\frac{Q}{2} + SS) \times \text{Holding Cost})$$

**RESULTS AND ANALYSIS**

**Use of Raw Materials**

The following is data on the use of raw materials at Griya Batik Mas, Pekalongan City during 2023:

**Table 1 Use of Fabric Raw Materials at Griya Batik Mas in 2023**

| Month    | Inventory Type      |                          |              |                |
|----------|---------------------|--------------------------|--------------|----------------|
|          | Prime Cotton Fabric | Primissima Cotton Fabric | Dobby Fabric | Viscose Fabric |
| January  | 9264                | 480                      | 240          | 96             |
| February | 9264                | 480                      | 240          | 96             |
| March    | 9846                | 530                      | 290          | 146            |
| April    | 9846                | 530                      | 290          | 146            |
| May      | 9264                | 480                      | 240          | 96             |

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|           |        |      |      |      |
|-----------|--------|------|------|------|
| June      | 9264   | 480  | 240  | 96   |
| July      | 9264   | 480  | 240  | 96   |
| August    | 9264   | 480  | 240  | 96   |
| September | 9264   | 480  | 240  | 96   |
| October   | 9264   | 480  | 240  | 96   |
| November  | 9264   | 480  | 240  | 96   |
| December  | 9264   | 480  | 240  | 96   |
| Amount    | 112332 | 5860 | 2980 | 1252 |
| Average   | 9361   | 488  | 248  | 104  |

Source: Data processed, 2024

**Raw material prices**

The price of raw materials is set per meter of fabric. Therefore, the cost of purchasing raw materials for fabric is influenced by the quantity of goods ordered. The following is the calculation of purchase costs according to the set prices:

Table 2 Purchase Prices for Fabric Raw Materials at Griya Batik Mas in 2023

| Inventory Type           | Purchase Quantity (meters) (1) | Unit Price (Rp) (2) | Purchase Cost (Rp) (3) = (2) x (1) | Order Frequency |
|--------------------------|--------------------------------|---------------------|------------------------------------|-----------------|
| Prime Cotton Fabric      | 112,332                        | 15,200              | 1,707,446,400                      | 12 times        |
| Primissima Cotton Fabric | 5,860                          | 22,000              | 128,920,000                        | 12 times        |
| Dobby Cloth              | 2,980                          | 24,000              | 71,520,000                         | 12 times        |
| Viscose Fabric           | 1,252                          | 24,000              | 30,048,000                         | 12 times        |
| Total                    | 122,424                        |                     | 1,937,934,400                      |                 |

Source: Data processed, 2024

**Ordering Costs**

Ordering costs are closely related with the activity of ordering necessary goods, in ordering raw materials for fabric at Griya Batik Mas there are two types of costs incurred in connection with the order made, namely petrol costs and transportation costs, as below:

Table 3 Total Cost of Ordering Raw Materials for Griya Batik Mas

| Information | Inventory type      |                          |              |                |
|-------------|---------------------|--------------------------|--------------|----------------|
|             | Prime Cotton Fabric | Primissima Cotton Fabric | Dobby Fabric | Viscose Fabric |
|             |                     |                          |              |                |

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|                                |            |           |         |         |
|--------------------------------|------------|-----------|---------|---------|
| Telephone Fee (Rp)             | 243,184    | 18,354    | 10,184  | 4,278   |
| Freight Cost (Rp)              | 17,074,464 | 1,289,200 | 715,200 | 300,480 |
| Total ordering cost (Rp)       | 17,317,648 | 1,307,554 | 725,384 | 304,758 |
| Booking fee per frequency (Rp) | 1,443,137  | 108,963   | 60,449  | 25,397  |

Source: Primary data, processed (2024)

**Holding Cost**

Holding costs are costs that arise related to storage activities in the warehouse. There are 2 storage costs that occur when procuring fabric raw materials at Griya Batik Mas, namely electricity costs and labor costs. With details that can be seen in Table 4 below:

Table 4 Total Storage Costs for Griya Batik Mas Raw Materials

| Information   | Inventory Type      |                          |             |                |
|---|---------------------|--------------------------|-------------|----------------|
|   | Prime Cotton Fabric | Primissima Cotton Fabric | Dobby Cloth | Viscose Fabric |
| Salary Costs (Rp)   | 41,235,480          | 3,112,200                | 1,726,920   | 725,400        |
| Electricity Cost (Rp)   | 182,690             | 13,788                   | 7,651       | 3,214          |
| Total holding costs (Rp)  | 41,418,170          | 3,125,988                | 1,734,571   | 728,614        |
| Holding Cost/meter/year(Rp)<br>= $\frac{Hn \text{ st} / va \text{ nvnt}}$ | 737                 | 1067                     | 1164        | 1164           |

Source: Data processed, 2024

**Application of Economic Order Quantity (EOQ) and Period Order Quantity (POQ) calculations**

Based on the table based on raw material usage, ordering costs and storage costs, calculations can be made using the EOQ and POQ methods as follows:

Table 5 Application of EOQ and POQ Method Calculations

| Inventory type | D (meters) | F Griya Batik Mas (Time) | S (Rp) | H or Cr (RP) | EOQ Quantity (meters) | F EOQ (Time) | POQ quantity (meters) | F POQ (Time) |
|----------------|------------|--------------------------|--------|--------------|-----------------------|--------------|-----------------------|--------------|
|                |            |                          |        |              |                       |              |                       |              |

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|                          |         |    |           |      |        |   |        |   |
|--------------------------|---------|----|-----------|------|--------|---|--------|---|
| Prime Cotton Fabric      | 112,332 | 12 | 1,443,137 | 737  | 20,974 | 5 | 50,059 | 2 |
| Primissima Cotton Fabric | 5,860   | 12 | 108,963   | 1067 | 1,094  | 5 | 2,661  | 2 |
| Dobby Cloth              | 2,980   | 12 | 60,449    | 1164 | 556    | 5 | 1,328  | 2 |
| Viscose Fabric           | 1,252   | 12 | 25,397    | 1164 | 234    | 5 | 558    | 2 |

Source: Data processed, 2024

Description:

D = Average need for goods

F = Frequency of orders

S = Ordering costs

H or Cr = Storage costs

Next, the Safety Stock calculation is carried out using the Excel formula

- The Z value can be found using the excel formula =NORMSINV(95%)
- Standard deviation ( $\sigma$ ) =STDEV(raw material usage in one year)

By knowing the safety stock for each type of fabric raw material inventory, as well as the EOQ and POQ quantities, the Total Inventory Cost (TIC) for each fabric can be calculated as follows:

**Table 6 Calculation of Total Inventory Cost EOQ Method**

| Information               | Prime Cotton Fabric | Primissima Cotton Fabric | Dobby Cloth | Viscose Fabric |
|---------------------------|---------------------|--------------------------|-------------|----------------|
| Frequency (times)         | 5                   | 5                        | 5           | 5              |
| EOQ quantity (meters)     | 20,974              | 1094                     | 556         | 234            |
| S (Rp)                    | 1,443,137           | 108,963                  | 60,449      | 25,397         |
| H or Cr (Rp)              | 737                 | 1067                     | 1164        | 1164           |
| Order Fee (Rp)            | 7,729,017           | 583,654                  | 323,791     | 136,037        |
| Storage Fee (Rp)          | 7,729,017           | 583,654                  | 323,791     | 136,037        |
| Total Inventory Cost (Rp) | 15,458,034          | 1,167,308                | 647,582     | 272,074        |

Source: Data processed, 2024

**Table 6 Calculation of Total Inventory Cost POQ Method**

| Information           | Prime Cotton Fabric | Primissima Cotton Fabric | Dobby Fabric | Viscose Fabric |
|-----------------------|---------------------|--------------------------|--------------|----------------|
| Frequency (times)     | 2                   | 2                        | 2            | 2              |
| EOQ quantity (meters) | 50,059              | 2661                     | 1,328        | 558            |
| Safety Stock(SS)      | 372                 | 32                       | 32           | 32             |

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|                           |            |           |         |         |
|---------------------------|------------|-----------|---------|---------|
| S (Rp)                    | 1,443,137  | 108,963   | 60,449  | 25,397  |
| H or Cr (Rp)              | 737        | 1067      | 1164    | 1164    |
| Order Fee (Rp)            | 3,238,399  | 244,513   | 135,648 | 56,991  |
| Storage Fee (Rp)          | 18,720,559 | 1,427,113 | 810.144 | 362,004 |
| Total Inventory Cost (Rp) | 21,958,958 | 1,671,626 | 945,792 | 418,995 |

Source: Data processed, 2024

**Discussion**

Based on the results of the analysis that has been carried out regarding the Griya Batik Mas raw material inventory control system with an inventory control system using the method Economic Order Quantity (EOQ) and Period Order Quantity (POQ) obtained the following results:

Table 7 Percentage of Savings Total Inventory Cost

| Fabric Type              | Total Inventory Cost (TIC)  |                 |                 |
|--------------------------|-----------------------------|-----------------|-----------------|
|                          | Griya Batik Mas Method (Rp) | EOQ Method (Rp) | POQ Method (Rp) |
| Prime Cotton Fabric      | 58,735,818                  | 15,458,034      | 21,959,305      |
| Primissima Cotton Fabric | 4,433,542                   | 1,167,308       | 1,671,626       |
| Dobby Cloth              | 2,459,955                   | 647,582         | 945,792         |
| Viscose Fabric           | 1,033,372                   | 272,073         | 418,995         |
| Amount                   | 66,662,687                  | 17,544,997      | 24,995,718      |
| Savings                  |                             | 49,117,690      | 41,666,969      |
| % Savings                |                             | 74%             | 63%             |

Source: Processed data, 2024

Based on Table 7 above, it is known that by applying the EOQ and POQ methods, TIC savings of 74% and 63% occur. These savings occurred due to the reduction in the number of ordering frequencies after implementing the EOQ and POQ methods. The frequency of original orders using the Griya Batik Mas method occurred from 12 times to 5 times with the EOQ method and 2 times with the POQ method. Reducing the number of



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orders placed frequently reduces ordering costs and storage costs. This is because the less often orders are made, the shipping costs and telephone costs used will decrease because they are used less frequently, and vice versa. Meanwhile, storage costs also decrease because the average inventory stored decreases, and inventory enters the warehouse less frequently, so handling costs also decrease.

### **CONCLUSION**

Based on the results of calculations and analysis that have been carried out regarding the Griya Batik Mas inventory control system with an inventory control system that applies the Economic Order Quantity (EOQ) method and the Period Order Quantity (POQ) method. The following are some conclusions obtained from the results of the calculations and comparisons that have been carried out:

1. The inventory control system at Griya Batik Mas Pekalongan City still uses conventional methods, where inventory purchases are carried out routinely with the same order quantity every month without taking into account the amount needed and the use of raw materials is still based on previous experience for the four types of fabric raw material inventory owned, namely prime cotton fabric, primissima cotton fabric, doobby fabric and viscos fabric. .
2. The application of the Economic Order Quantity (EOQ) and Period Order Quantity (POQ) methods in the Griya Batik Mas Pekalongan City inventory control system shows that the frequency of orders being made was 5 times with a total quantity of 22,858 meters using the EOQ method and 2 times with a total quantity of 54,606 meters using the EOQ method. POQ method. Apart from that, from the calculation results using the EOQ and POQ methods, it is known that Griya Batik Mas, when ordering its fabric raw materials, needs to pay attention to certain reorder limits. Orders must be placed again (reorder points) when the number of prime cotton fabrics available in the warehouse reaches 762 meters, 52 meters for primissima cotton fabric, 42 meters for doobby fabric, and 36 meters for viscos fabric.
3. From the results of the comparative analysis that has been carried out, it is known that there has been a decrease in the total inventory costs incurred, the quantity ordered, and the frequency of orders. Total inventory cost savings also occur, where the application of the Economic Order Quantity (EOQ) method is greater than that of the method Period Order Quantity (POQ) on the Griya Batik Mas inventory control system with a difference Total Inventory Cost (TIC) namely Rp7,450,721 for the four types of fabric, with an order frequency of 5 times in 1 year. Apart from that, taking into account the warehouse capacity you have, then the Economic Order Quantity (EOQ) method is considered more appropriate for use as an inventory control system at Griya Batik Mas, Pekalongan City.

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